# REQUEST FOR PROPOSAL FOR SELECTION OF ZONAL DISTRIBUTOR FOR DISTRIBUTION OF CHHATTISGARH HERBALS PRODUCTS

Dated 01/08/2022



Chhattisgarh State Minor Forest Produce
(Trading and Development)
Co-operative Federation Limited (CGMFPFED)
"Van Dhan Bhawan", Sector-24, Nava Raipur Atal Nagar
(Chhattisgarh)





## VAN DHAN BHAWAN NAVA RAIPUR ATAL NAGAR,

PHONE NO. (0771) 2513100

E-mail: mfpfed.cg@nic.in Website: www.cgmfpfed.org

Notification no: MFP Fed/03/Distribution/(2022)-I

Dated: 01-08-2022

# REQUEST FOR PROPOSAL FOR SELECTION OF ZONAL DISTRIBUTOR FOR DISTRIBUTION OF CHHATTISGARH HERBALS PRODUCTS

C.G MFP Federation invites proposal in prescribed format from qualified firms for the captioned services. The selected firm shall provide the distribution service support for the areas and activities defined under the scope of work in the RFP.

The eligibility criteria, terms and conditions, tender form etc are set out in the RFP document which can be downloaded from the website <a href="https://www.cgmfpfed.org">www.cgmfpfed.org</a>.

Tender Round	Date from which RFP can be downloaded from the website	Last date of submission of Bid
First	02-08-2022	31-08-2022, Up to 3:00 PM
Second	20-09-2022	11-10-2022, Up to 3:00 PM
Third	02-11-2022	22-11-2022, Up to 3:00 PM

Amendment/modification to the Tender document, if any, shall be uploaded on the website only.

Managing Director

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## **DEFINITIONS**

"CGMFPFED" Chhattisgarh State Minor Forest Produce (T&D) Cooperative

Federation Limited

"Federation" Chhattisgarh State Minor Forest Produce (T&D) Cooperative

Federation Limited

"Annual year" The year which commences from the date of signing of

agreement and ends on 365<sup>th</sup> day (in non-leap year) from the

date of signing of the agreement.

**"Bidder"** Applicant submitting the proposal for this RFP

"Distributor or

Zonal Distributor" Applicant who is selected for distribution of MFP based

products in one or more zones / state/group of states.

"Delivery Centre" The location in Raipur from where Zonal Distributor shall take

delivery of the CG herbal products

"Delivery Date" The date of delivery of the Chhattisgarh herbals products to

the Zonal Distributor shall be done by the Federation within 2 months from the date when the order was placed by the Zonal

Distributor in writing to the Federation.

"MFP" Minor Forest Produce

"Products" MFP/Herbal/Agro-processing based products under

Chhattisgarh Herbals brand

## "Private Agencies/ Firm"

Private sector players/agencies/professionals having legal presence and it is in the business of trading/ marketing/ processing/ selling of Herbal and Forest Produce/Food Processing/ Agro Processing

"Worth of products" The total value of products shall be determined based on the total quantity of products multiplied by the tentative rate (subject to change from time to time) of the product/s (list of products may be updated from time to time) as mentioned in Annexure 12

"Zones" Zones(state/states/multiple UTs) shall be as per Annexure 10 of this RFP

## **SECTION - 1**

## **DISCLAIMER**

The information contained in this Request for Proposal document ("RFP") or subsequently provided to Bidders, whether verbally or in documentary or any other form by or on behalf of the Federation or any of their employees or advisers, is provided to Bidders on the terms and conditions set out in this RFP and such other terms and conditions subject to which such information is provided.

This RFP is not an agreement and is neither an offer nor invitation by the Federation to the prospective Bidders or any other person. The purpose of this RFP is to provide interested parties with information that may be useful to them in the formulation of their Proposals pursuant to this RFP. This RFP includes statements, which reflect various assumptions and assessments arrived at by the Federation in relation to the Distributorship. Such assumptions, assessments and statements do not purport to contain all the information that each Bidder may require. This RFP may not be appropriate for all persons, and it is not possible for the Federation, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this RFP. The assumptions, assessments, statements and information contained in this RFP, may not be complete, accurate, adequate or correct. Each Bidder should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this RFP and obtain independent advice from appropriate sources.

Information provided in this RFP to the Bidders is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Federation accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

The Federation, its employees and advisers make no representation or warranty and shall have no liability to any person including any Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on

account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the RFP and any assessment, assumption, statement or information contained therein or deemed to form part of this RFP or arising in any way in this Selection Process.

The Federation also accepts no liability of any nature whether resulting from negligence or otherwise, however caused arising from reliance of any Bidder upon the statements contained in this RFP.

The Federation may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this RFP.

The issue of this RFP does not imply that the Federation is bound to select an Bidder or to appoint the Selected Bidder, as the case may be, for the Zonal Distributor and the Federation reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.

## SECTION - 2

## Introduction

A. Chhattisgarh having about 44 percent geographical area under forest cover, which is very rich in biodiversity because of favourable agro-climatic conditions like good rainfall and comparatively less biotic interference.

Forest products are used by rural communities as medicine, food supplements and moreover, the rural communities earn substantial income especially during non-agriculture season through the collection and sale of these produce. Currently, trade in specified MFP is organized and controlled by the Chhattisgarh State Minor Forest Produce (T & D) Co-operative Federation through three tier Co-operative bodies of Tendu leaves pluckers. The unorganized trade of non-specified MFP/ Medicinal plants has led to low collection prices to the gatherers and unsustainable harvesting of MFP from forest areas.

Chhattisgarh Government has declared the state as "Herbal State" with an objective to conserve plant Resource in natural form. Cultivation of medicinal plants in and outside the forest, non-destructive harvesting, promotion of organized trade and promotion of MFP based industries for processing of MFP so as to generate the additional employment opportunities in the state, improve socio-economic status of rural communities and provide health cover are the main activities taken up by the MFP Federation to achieve the objectives of herbal state.

B. In order to implement and manage the distribution network for herbal products effectively in different zones (state/group of states in India), the bidder firm is expected to be handling the transport and distribution of the Chhattisgarh herbal products in the zones for which the bidder is selected through this RFP. The successful Bidder should be able to provide resources to undertake the Distributorship work as a whole for the ongoing/ new products in the zones for which it is selected through this RFP.

Bidders will be selected for providing Distribution Services and support for the activities defined in Scope of Work in the RFP. The selection will be initially for a period of Five years, which may be extended/ renewed through mutual consent for further period of Five Years.

C. The Herbal and Forest Products produced by "Chhattisgarh Herbals" will be

distributed systematically and effectively as per the online platforms owned/managed

by the Zonal distributor and private retail outlets in various zones of India. The Zonal

Distributor should have its official representative at Raipur, Chhattisgarh after being

selected as successful bidder and shall manage the work in a centralized manner, with

an aim of developing specific trade system for various products under Chhattisgarh

Herbals Brand.

D. The current project is proposed with an aim to boost distribution and promotion of the

products of Chhattisgarh herbals in various zones of India. This project will not only

generate employment but also act as a medium to raise the turnover of Chhattisgarh

herbals manifold. The project will be focused on strong transportation network, online

presence of e-commerce platforms and Private Retail outlets in terms of digitalization

and marketing of the products and will be based on the aim of providing maximum

economic profits to the producers of herbal products, augmentation of technology

and skill development of the employees.

Issuer:

The Managing Director,

CHHATTISGARH STATE MINOR FOREST PRODUCE CO-OP. FEDERATION LIMITED

"Van Dhan Bhavan" Sector 24, Nava Raipur, Atal Nagar, Dist-Raipur Phone - 0771-

2513100 to 2513110

E-mail: mfpfed.cg@nic.in;

Website:www.cgmfpfed.org

The responses received pursuant to this RFP will be evaluated as per the criteria

specified in this document.

Interested parties may view and download the RFP document containing the detailed

terms & conditions from the website www.cgmfpfed.org. The bids are to be submitted

as per procedure given in this document.

## SECTION - 3

## Fact Sheet

1	Tender No.	MFP Fed/03/Distribution/(2022)-I
2	Project Name	SELECTION OF ZONAL DISTRIBUTOR FOR DISTRIBUTION OF CHHATTISGARH HERBALS PRODUCTS
3	Name of the issuer of this RFP	Managing Director,
		CGMFP Federation
4	Date of issue of RFP	01/08/2022
5	Date for sending Pre-Bid Query	10/08/2022
6	Pre-Bid Meeting	12/08/2022
7	Publish of Pre-bid queries response	16/08/2022
8	Last Date of Submission of Hard Copy of Bids	31/08/2022 at 3 p.m.
9	Date of Opening of Technical Proposal	31/08/2022 at 4 p.m.
10	Place of Opening of Technical Proposal	Van Dhan Bhawan, Sector 24, Atal Nagar,
		Nawa Raipur, Chhattisgarh
11	Date of Technical Presentation	Shall be intimated Later.
12	Opening of Financial Proposals	Shall be intimated Later.
13	Address of Communication	Managing Director, CGMFP Fed, Van Dhan Bhawan, Sector 24, Atal Nagar, Nawa Raipur, Chhattisgarh Telephone Number +917712513100 Email: mfpfed.cg@nic.in
14	Tender Processing Fee	Rs 2000/
15	Earnest Money Deposit (EMD)	Rs 1,00,000/
16	Validity of Proposal	180 days from the opening of the RFP
17	Method of Selection	QCBS
18	Contact Person for Sending Queries	Shri Ambikesh Dubey, Senior Executive, 8328011484

## **SECTION - 4**

## Scope of Work and Terms of Reference

- 4.1. The Main Work and Responsibilities of the **Zonal Distributor** are as follows:
- The appointment of the Zonal Distributor presently being done through this RFP for the zones (covering one or multiple states and/or UTs) as mentioned in Annexure 10.
   A bidder can apply for one or more zones as mentioned in Annexure 10.
- 2. In the event wherein two bidders have applied for the same zone(s) and have obtained same score in Technical Evaluation Criteria as per Clause 7.5, decision will be taken based on the net worth as on 31<sup>st</sup> March 2022 of the bidders. The bidder having higher net worth as on 31<sup>st</sup> March 2022 shall be empaneled for that zone(s) in case of tie in scores obtained by two bidders applying for Distributorship for the same zones/ state/group of states.
- 3. Purchase of **Chhattisgarh Herbals** Product range at the bidding discount rate (as per the current MRP, which shall be communicated in the beginning of the contract and with every change, whenever deemed fit by the Federation).
- 4. The Zonal Distributor shall place the quarterly orders for the Chhattisgarh Herbals products in writing to the Federation as per the prescribed format to be provided upon finalisation of contract.
- 5. Zonal Distributor shall receive Chhattisgarh herbal products from designated Delivery centre in Raipur.
- 6. The Zonal Distributor shall make payment of 10% of total worth of the requested order for any particular quarter by the way of electronic funds transfer to the Federation while placing the order for the products to the Federation.
- 7. The Zonal Distributor shall pay remaining 90% of total worth of requested order for any particular quarter by the way of electronic funds transfer to the Federation before taking delivery of the products.
- 8. The Zonal Distributor shall execute immediately, the orders of the retailers and any other customers.
- 9. Transportation of **Chhattisgarh herbals** products either from Delivery centre in Raipur to the warehouse of the Zonal Distributor and to the retail outlets located in zone/region for which the Zonal Distributor is selected, shall be handled by the Zonal Distributor and all the costs incurred towards logistics and transportation of products shall be borne by the Zonal Distributor

- 10. All risks in relation to "Chhattisgarh Herbals" Products shall pass onto the Zonal Distributor from the very moment of delivery of "Chhattisgarh Herbals" products to the Zonal Distributor.
- 11. Zonal Distributor shall ensure sales of only genuine "Chhattisgarh Herbals" products from its own online and offline channels.
- 12. Zonal Distributor shall ensure sufficient stocks/ minimum 2 different SKUs of all the genuine "Chhattisgarh Herbals" products in at all times.
- 13. Zonal Distributor will be free to use its own online platform for Sales and promotional activities **except** other aggregator e-commerce portals such as **Amazon**, **Flipkart etc**.
- 14. The Zonal Distributor shall be allowed to open offline stores for sales of Chhattisgarh Herbals products as per its discretion.
- 15. Zonal Distributor will achieve sales targets, as mentioned in the technical bid.
- 16. Zonal Distributor shall ensure that there are no expired and damaged goods sold through its online and offline channels.
- 17. Zonal Distributor shall ensure that any expired and/or damaged goods are not supplied to the market.
- 18. Zonal Distributor shall take appropriate insurance cover in respect of the stocks held by them against risk of fire, riot, strike, malicious damage, explosion, burglary, and house breaking.
- 19. All operational expenses for handling Chhattisgarh Herbals products after taking delivery from delivery centre in Raipur, shall be borne by the Zonal Distributor.
- 20. In case of any pending order due to the non-availability of the product(s), if any, shall automatically be executed by the Federation on the availability of fresh stocks unless the Federation receives in writing from the Zonal Distributor at least 3 (three) days prior to such execution for cancellation of pending order.
- 21. Federation shall not be liable for any loss caused to the Zonal Distributor on account of non-execution or delay in the execution of the market orders.
- 22. The Zonal Distributor shall bear all bank charges incurred for making payments to the Federation.
- 23. The Zonal Distributor shall take full and complete responsibility for collection of market outstanding, and it will not hold Federation and/or its employees for the same under any circumstances.
- 24. The Zonal Distributor shall not have any authority to negotiate and/or enter into contracts for and on behalf of the Federation, nor shall they have any authority to give any guarantees or warranty on behalf of the Federation.
- 25. The Bidder is expected to estimate through its own resources, the extent of additional cost that he may incur, on account of replacing damaged and expired stocks in the

- market. The Bidder is expected to incorporate such additional cost into his financial bid. The Zonal Distributor shall be responsible for disposing such expired and damaged goods on its own. The Federation shall not provide any replacements and/ or financial support on the account of damaged and expired products.
- 26. The Zonal Distributor shall immediately replace any expiry and physically damaged goods at the retailer. Entire responsibility of the expired and physically damaged goods in market shall remain with Zonal Distributor. All civil and criminal liabilities in relation to keeping and selling expired goods would solely belong to the Zonal Distributor and the Federation would not be responsible for the sale of expired goods.
- 27. Zonal Distributor shall be responsible to give offers/discounts/organize promotional activities from time to time for increasing the sales of the products. Any additional cost incurred on the account of offering additional discounts/ promotional offers to consumers shall be sole responsibility of the Zonal Distributor without any recourse to the Federation.

## **4.2** Federation will extend support in the following:

- 1. Advertising and promotional activities for Chhattisgarh Herbal products in social media, print media (Newspapers, Magazines etc), Radio, Television, State and National level Fairs and trade shows etc.
- 2. The Federation shall fulfil the order and deliver the Chhattisgarh Herbals products within 2 months from the date of order being placed by the Zonal Distributor in writing to the Federation. If the Federation, under any circumstances is unable to fulfil the whole/partial order, it shall inform the Distributor, in writing, before 15 days of delivery date about the non-fulfilment/ delay in processing the order.
- 3. The Federation will provide incentives to the Zonal Distributor on annual sales performance as per the targets. The Target will be as per the annual commitment of the turnover mentioned in the Technical Bid and calculated on the basis of annual year's performance. The incentives shall be applicable as per the following table:

Table for Incentive Calculation of the exporter

S.No.	Incentive Slab*	Eligibility Criteria**	
1		Up to ten percent in excess of the sales	
1	Half percent (0.5%)	target	
2	One Percent (1.0%)	10 to 20 % in excess of the sales target.	

	3	One and half Percent (1.5%)	More than 20% in excess of the sales target.
4			Two consecutive years of more than 20% in
		Two Percent (2.0%)	excess of the target.

<sup>\*</sup>Calculated as percent of total annual billing amount of the Distributor.

- 4. On completion of first three years of the contract, the Federation shall, with mutual agreement, reset the Sales targets and incentives for the remaining two years of contract tenure.
- 5. Sales Target shall be calculated strictly on basis of Zonal Distributor annual billing amount of "Chhattisgarh Herbals" branded products.

<sup>\*\*</sup>Target will be calculated as per the bidder commitment in Technical Bid.

## **SECTION - 5**

## Minimum Eligibility Criteria

- 5.1 The Bidder must have the requisite financial strength and capability in providing the desired distribution. The Bidder must also possess the expertise and capability required for successfully improving the sale of "Chhattisgarh Herbals" products under Chhattisgarh State Minor Forest Produce (Trading & Development) Cooperative Federation Limited, Raipur, for the entire period of the contract.
- 5.2 The Bidder should be a sole proprietorship firm / registered partnership firm / a company registered in India under the Companies Act 1956 / 2013. No joint venture shall be allowed.
- 5.3 Minimum net worth of the directors/ promoters of the bidder shall be above Rs Twenty-Five Lakhs as on 31 March 2022.
- 5.4 The Bidder should a valid PAN NO. And G.S.T. Registration.
- 5.5 In case of Start-up recognized by Department for Promotion of Industries and Internal Trade (DPIIT), Government of India, or recognized by any State Government or UT Government in India, the bidder shall be exempted from the minimum eligibility criteria as per clause 5.3 above and Minimum Net worth of the directors/ promoters of the bidder (in case of Start-up) above INR 10 Lakhs as on 31 March 2022.

Any entity, which has earlier been barred by the CGMFP Federation, Government of Chhattisgarh (GoC), or any PSU /Federation /local body of state government of Chhattisgarh India (SG) from participating in its projects and the bar subsists as on the Proposal Due Date, shall not be eligible to submit a Proposal.

**Note:** Only those bidders who meet the pre-qualification criteria specified above will be eligible to respond to this RFP. The Bidder pre-qualification proposal shall contain the relevant information & supporting documents to substantiate the eligibility of The Bidder vis-à-vis the pre-qualification criteria.

## **SECTION - 6**

## Instruction to the Bidders

## 6.1 General

- 1. While every effort has been made to provide comprehensive and accurate background Information and requirements and specifications, Bidder must form their own conclusions about the sales and distribution services required. Bidders and recipients of this RFP may wish to consult their own legal advisers in relation to this RFP.
- 2. All information supplied by Bidder may be treated as contractually binding on the Bidder, on successful award of the assignment by the federation on the basis of this RFP.
- 3. No commitment of any kind, contractual or otherwise shall exist unless and until a formal written contract has been executed by or on behalf of the Federation. Any notification of preferred Bidder status by Federation shall not give rise to any enforceable rights by The Bidder. Federation may cancel this RFP at any time, prior to being executed, by or on behalf of Federation.
- 4. This RFP supersedes and replaces any previous public documentation & communications, and Bidder should place no reliance on such communications.
- 5. The Federation intends to adopt QCBS single stage bidding process for the selection of the Distributor firm. The proposal will be evaluated on the basis of the evaluation criteria set out in the RFP document.
- 6. The Federation with its own initiative or in response to clarifications, requested by any Bidder, modify the RFP document, by issuance of addenda / amendment / corrigendum, by uploading the same in its website.
- 7. The proposal shall remain valid for a period of 180 days from the date of the opening of RFP (Proposal Validity Period). Federation reserves the right to reject any proposal, which does not meet this requirement.
- 8. Each Bidder shall submit maximum of one (1) proposal for the assignment for one or more zones/state/group of states, in response to this RFP document. Any Bidder who submits more than one proposal for the assignment shall be disqualified.

## 6.2 Pre-Bid Meeting & Clarifications

- 1. Federation shall hold a pre-bid meeting with the prospective Bidder on Date & time and Address mentioned in Fact Sheet of this document.
- 2. The two (2) authorized representatives of interested organization may attend pre-bid conference at their own cost after giving prior intimation to MD, Federation.
- 3. Pre-bid queries of only those agencies will be responded to who have registered themselves on or before response of pre-bid queries is released.
- 4. Bidders are requested to submit the e-mail address and mobile no. of one authorized person for all communications along with the registration.
- 5. The Bidder will have to ensure that their queries for Pre-Bid meeting should reach to Federation by email (Excel File only) on or before last date for sending pre-bid queries mentioned in Fact Sheet of this document through the e-mail of only authorized representative of the Bidder.
- 6. The queries should necessarily be submitted in the following format:

S. No	RFP Document	Content of RFP	Points of
	Reference(s) (Section &	requiring	Clarification
	Page Number(s)	clarification(s)	

## 6.3 RFP Processing Fees.

The Bidder needs to pay INR 2,000 to for document processing through Demand Draft payable to:

The Managing Director

CHHATTISGARH STATE MINOR FOREST PRODUCE CO-OP FEDERATION LIMITED.

Sector 24, Atal Nagar, Nava Raipur, Chhattisgarh.

Payable at Raipur, Chhattisgarh.

The demand draft of Rs 2000/ should be submitted along with the bid.

## 6.4 Earnest Money Deposit (EMD)

1. The Bidder has to necessarily submit EMD of INR One Lakhs (Rs 1,00,000) through Demand Draft payable to:

The Managing Director

CHHATTISGARH STATE MINOR FOREST PRODUCE CO-OP FEDERATION LIMITED.

Sector 24, Atal Nagar, Nava Raipur, Chhattisgarh.

- 2. EMD of all unsuccessful Bidder would be refunded without interest by Federation on finalization of the Zonal Distributor in all respects by the successful bidder.
- 3. The EMD may be forfeited:
- I. If a Bidder withdraws its bid during the period of bid validity.
- II. If a Bidder fails to sign the contract in accordance with this RFP.

#### 6.5 Authentication of Bids

A Proposal should be accompanied by a power-of-attorney in the name of the signatory of the Proposal as per Annexure 8 mentioned in this RFP.

## 6.6 Submission of Proposal

The Bidder shall be responsible for all costs incurred in connection with participation in the RFP process, including, but not limited to, costs incurred in conduct of informative and other diligence activities, participation in meetings/discussions/presentations, preparation of proposal, in providing any additional information required by federation to facilitate the evaluation process, and in negotiating a definitive contract or all such activities related to the bid process. Federation will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

#### 6.7 Details of submissions:

#### (i) Part I Submission

- General information about the bidder in the format set out in Annexure-1.
- b. Covering letter in the format set out in Annexure-2.
- c. Power of Attorney as per **Annexure-6**, authorising the signatory of the Proposal to submit the proposal.
- d. Pre contract integrity pact as per Annexure-5.
- e. Technical Proposal comprising
- i. Technical submission as per **Annexure-7** including relevant documents.
  - a. Copy of the PAN Card.
  - b. Copy of the GST Registration.
  - c. Copy of Certificate of Association with different companies for distribution.
  - d. Certificate of net worth from a certified charted accountant in practice.
- ii. Earnest Money Deposit in the manner described herein

iii. Non-refundable processing fee of Rs. 2,000/- in the form of a Demand Draft in favour of Managing Director, C.G State Minor Forest Produce Fed., of any scheduled bank, payable at Raipur/Nava Raipur.

## (ii) Part II Submission

- a. Financial proposal in the format as set out in Annexure-09.
- b. The Financial Proposal shall be quoted as base discount Rate in Percentage on MRP of Chhattisgarh Herbal Product range, at which the bidder agrees to purchase the products for further distribution.
- (iii) The Bidder shall seal the Part I Submission and the Part-II Submission separately in two envelopes, duly marking the envelopes as "PART-I SUBMISSION" and "PART-II SUBMISSION". These envelopes shall then be sealed in a single outer envelope.
- (iv) The Bidder shall prepare Part I submission in (1) one original in hard copy and (1) duplicate of the Proposal in soft version in Pen Drive in PDF format clearly marked "Physical" (Hard Copy) and "Soft Copy" respectively. In the event of any discrepancy between the original and the soft copy, the original shall prevail.
- (v) The Physical Proposal shall be typed or written in indelible ink and each page shall be initialled by the authorised signatory of the Bidder. All the alterations, omissions, additions, or any other amendments made to the Proposal shall also be initiated by the person(s) signing the Proposal.

## 6.8 Sealing and Marking of Proposal

- (i) The Bidder shall seal the original and soft copy of the Proposal in separate envelopes, duly marking the envelopes as "ORIGINAL" and "SOFT COPY". The envelopes shall then be sealed in a single outer envelope.
- (ii) Each of the envelopes, both outer and inner, must be super scribed with the following information:
  - a. Name and Address of Bidder
  - b. Contact person and phone numbers
  - c. Name of Project: "REQUEST FOR PROPOSAL FOR SELECTION OF ZONAL DISTRIBUTOR FOR DISTRIBUTION OF CHHATTISGARH HERBALS PRODUCTS"

## (iii) All envelops shall be addressed to:

## The Managing Director (MD)

C.G State Minor Forest Produce Co-op Federation Limited

Van Dhan Bhawan, Sector -24, Atal Nagar Nava Raipur, Chhattisgarh

Phone +91 - 91 771 2513100

Fax No.: +91 771 2513111

E-mail: mfpfed.cg@nic.in

- (iv)If any envelope is not sealed and marked as instructed above, C.G MFP Fed. assumes no responsibility for the misplacement or premature opening of the contents of the Proposal submitted and such Proposal, may, at the sole discretion of C.G MFP Fed., be rejected.
- (v) The Bidder is expected to carefully examine the contents of all the documents provided. Failure to comply with the requirements of RFP shall be at the Bidder's own risk.
- (vi) It shall be deemed that prior to the submission of the Proposal, the Bidder has:
  - a. made a complete and careful examination of terms and conditions / requirements,
     and other information as set forth in this RFP document;
  - b. received all such relevant information as it has requested from C.G MFP Fed.; and
  - c. Made a complete and careful examination of the various aspects of the Proposal for which the distribution services are to be provided.
  - d. C.G MFP Fed. shall not be liable for any mistake or error or neglect by the Bidder in respect of the above.

#### 6.9 Proposal Due Date

- (i) Proposals should be submitted before 1500 hours IST on Proposal Due Date as indicated in the Schedule of Bidding Process, at the address and in the manner and form as detailed in this RFP document. Proposals submitted by either facsimile transmission or telex will not be accepted.
- (ii) Federation may, at its sole discretion, extend Proposal Due Date by issuing a corrigendum.

## 6.10 Opening of Proposals and Clarifications

- (i) The M.D, C.G MFP Fed. or any officer authorized by him shall open the Part I Submission of the Proposals on the Proposal Due Date for the purpose of evaluation.
- (ii) Federation reserves the right to reject any Proposal not submitted on time and/or which does not contain the information/documents as set out in this RFP document.

To facilitate evaluation of Proposals, Federation may, at its sole discretion, seek clarifications in writing from any Bidder regarding its Proposal.

## 6.11 RFP Validity

The offer submitted by the Bidder should be valid for minimum period of 180 days from the date of opening of RFP

## 6.12 Modification and withdrawal of Bids

I. The Bidder is allowed to modify or withdraw its submitted proposal any time prior to the last date and time prescribed for receipt of bids, by giving a written notice to the Federation.

Subsequent to the last date for receipt of bids, no modification of bids shall be allowed.

## **SECTION-7**

## **Evaluation**

## 7.1 RFP Evaluation process

- 1. Federation will constitute an RFP Evaluation Committee to evaluate the responses of the Bidder.
- 2. The Proposal Evaluation Committee constituted by the Federation shall evaluate the responses to the RFP and all supporting documents / documentary evidence. Inability to submit requisite supporting documents / documentary evidence, may lead to rejection of the bid.
- 3. The decision of the RFP Evaluation Committee in the evaluation of responses to the RFP shall be final. No correspondence will be entertained outside the process of evaluation with the Committee.
- 4. The RFP Evaluation Committee may ask for meetings with the Bidder to seek clarifications on their proposals.
- 5. The RFP Evaluation Committee reserves the right to reject any or all proposals on the basis of any deviations.
- 6. Each of the responses shall be evaluated as per the criterions and requirements specified in this RFP.

## 7.2 RFP Evaluation

- A. Quality cum Cost Based Selection (QCBS) system shall be adopted for selection of Zonal Distributor. As part of the evaluation, the Part I Submission shall be checked for responsiveness with the requirements of the RFP and only those Proposals which are found to be responsive would be further evaluated in accordance with the criteria set out in this RFP document. The Part I Submission would be considered to be responsive if it meets the following conditions:
  - a. it is received by the Proposal Due Date including any extension thereof.
  - b. it is signed, sealed, and marked as stipulated in the RFP document.
  - c. it contains all the information and documents including EMD and processing fee as requested in the RFP.
  - d. it contains information in formats specified in this RFP.
  - e. there are no inconsistencies between the Proposal and the supporting documents.

- **B.** A Proposal that is substantially responsive is one that conforms to the preceding requirements without material deviation or reservation. A material deviation or reservation is one:
  - a. which affects in any substantial way, the scope, quality, or performance of the Assignment, or
  - b. which limits in any substantial way, the proposal C.G MFP Fed.'s rights or the Bidder's obligations under the Agreement, or
  - c. which would affect unfairly the competitive position of other Bidder's presenting substantially responsive Proposals.

#### 7.3 Technical Evaluation:

If the net worth of above of Rs. 25 Lakhs and Rs. 10 lakhs in case of Start-ups as per the minimum eligibility criteria clause no 5.3 and 5.5 respectiverly, is submitted by the bidder, RFP shall be evaluated further for technical evaluation. RFP Evaluation Committee (TEC) will evaluate the Technical Proposals of the Pre-Qualified Bidder as per the section Eligibility Criteria. RFP Evaluation Committee (TEC) will examine the bids to determine whether they are complete, whether they meet all the conditions of the tender, whether required tender document and bid processing cost and other required documents have been furnished, whether the documents have been properly signed, and whether the bids are generally in order. Any bid or bids not fulfilling these requirements shall be rejected.

## 7.4 Technical Evaluation Criteria

Proposals will be evaluated as per the capability of the bidder to undertake distribution, List of available resources and Work Methodology, Presentation and procedures submitted by the bidders. Bidder complying with all qualification criteria will only be considered technically qualified and their technical bid will be evaluated further.

The Method of Selection shall be Quality cum Cost Based Selection (QCBS). The technical evaluation shall be given weightage of 70% and the financial evaluation shall be given weightage 30% as described in clause 7.5.

Federation reserves the right to accept or reject any bid and to annul the bidding process and reject all bids, at any time prior to award of contract, without thereby incurring any liability to the affected bidder(s) or any obligations to inform the bidder or bidder(s) of the ground of action.

## 7.5 Scoring Methodology : Technical Proposal

a) The total maximum point for evaluation of Technical Proposal is 100 numbers. Parameter and points are detailed below:-

S.No.	Criteria	Scores Assigned (A)	Scores Achieved (B)
1	Annual Sales Turnover Planned (Crores)		
1A	First Year	Max 15	
	Up to 25 Lakhs	3	
	Above 25 Lakhs up to 40 Lakhs	7	
	Above 40 Lakhs up to 60 Lakhs	10	
	Above 60 Lakhs up to 75 Lakhs	12	
	Above 75 Lakhs	15	
1B	Second Year	Max 15	
	Up to 40 Lakhs	3	
	Above 40 Lakhs up to 60 Lakhs	7	
	Above 60 Lakhs up to 75 Lakhs	10	
	Above 75 Lakhs up to 90 Lakhs	12	
	Above 90 Lakhs	15	
1C	Third Year	Max 15	
	Up to 60 Lakhs	3	
	Above 60 Lakhs up to 75 Lakhs	7	
	Above 75 Lakhs up to 90 Lakhs	10	
	Above 90 Lakhs up to 1 Crore	12	
	Above 1 Crore	15	
2	No. of Years in Distribution Business	Max 10	
	Above 1 year up to 2 years	3	
	Above 2 years up to 3 years	7	
	Above 3 years	10	
3	Combined Financial Net worth of the company promoters	Max 20	
	Above 25 Lakhs up to 50 Lakhs	10	
	Above 50 Lakhs up to 75 Lakhs	15	
	Above 75 Lakhs	20	
	Combined Financial Net worth in case of Start- ups		
	Above 10 Lakhs up to 20 Lakhs	10	
	Above 20 Lakhs up to 30 Lakhs	15	
	Above 30 Lakhs	20	
4	Plan for Achieving the targets (Average presentation Score)**	Max 25	
	Total	100 (Max)	ST

<sup>\*\*</sup> The presentations will be ranked as per Annexure 8

The bidders getting 65% (65) or more score in Technical evaluation shall be eligible for financial bid opening. The scores achieved by the Bidder in Technical evaluation will be known as ST.

#### Evaluation of Financial bid:

- a. In the second stage, the financial evaluation will be carried as under.
- b. Each financial proposal will be assigned a financial score (SF)
- c. For financial evaluation, the discount margin quoted will be the scoring criteria
- d. The Federation will determine whether the Financial Proposals are complete unqualified and unconditional. The cost indicated in the financial proposal shall be deemed as final and reflecting total cost of services. Omission, of any, in costing any item shall not entitle the firm to be compensated and the liability to fulfil its obligations as per the TOR within the total quoted price shall be that of the bidder.
- e. The lowest Financial Proposal (FM) will be given a financial score (SF) of 100 points. The financial scores of other proposals will be computed as follows:

 $SF = 100 \times FM / F$ 

In Which SF is financial score

**FM** is the lowest price

**F** is the price quoted by the respective bidders

#### c) Combined and final evaluation

The weightage given to the technical and financial proposals are T=0.70 and P=0.30

a. Proposal will finally be ranked according to their combined technical (ST) and financial (SF) scores as follows:

$$S = (ST \times TW) + (SF \times FW)$$

Where S is the combined score, and TW = 0.70 and FW = 0.30 are weights assigned to Technical Proposal and the Financial Proposal. Award of Contract;

- (i) In the event of acceptance of the Proposal of the Preferred Bidder with or without negotiations, C.G MFP Fed. shall declare the Preferred Bidder as the Successful Bidder. C.G MFP Fed. will notify the Successful Bidder through a Letter of Acceptance (LoA) that its Proposal has been accepted.
- (ii) The Successful Bidder (Zonal Distributor) shall execute the Distribution Agreement within one month of the issue of LoA or within such further time as C.G MFP Fed. may agree to in its sole discretion. Failure of the Successful Bidder to comply with the requirement shall constitute sufficient grounds for the annulment of the LoA and

- forfeiture of the EMD. In such an event, C.G MFP Fed. reserves the right to take any such measures as may be deemed fit in the sole discretion of C.G MFP Fed., including annulment of the bidding process.
- (iii) The contract shall be awarded with the validity of 5 years from the date of signing of the agreement. The sales target for the Zonal Distributor, however, shall be considered on annual year basis starting from the date of signing of agreement.

## **SECTION-8**

## **Condition of Contract**

## 8.1 Confidentiality

- a. As used herein, the term "Confidential Information" means any information, including information created by or for the other party, whether written or oral, which relates to internal controls, information concerning the business or financial affairs and methods of operation or proposed methods of operation, accounts, transactions, proposed transactions or security procedures of either party or any of its affiliates, or any client of either party, except such information which is in the public domain at the time of its disclosure or there-after enters the public domain other than as a result of a breach of duty on the part of the party receiving such information. It is the express intent of the parties that all the business process and methods used by The Bidder in rendering the services hereunder are the Confidential Information of The Bidder.
- b. The Bidder shall keep confidential, any information related to this RFP, with the same degree of care as it would treat its own confidential information. The Bidder shall note that the confidential information will be used only for the purposes of this RFP and shall not be disclosed to any third party for any reason what-so-ever.
- c. At all-time of the performance of the services, the Bidder shall abide by all applicable security rules, policies, standards, guidelines, and procedures. The Bidder should note that before any of its employees or assignees is given access to the Confidential Information, each such employee and assignees shall agree to be bound by the term of this RFP and such rules, policies, standards, guidelines and procedures by its employees or agents.
- d. The Bidder should not disclose to any other party and keep confidential the terms and conditions of this Contract agreement, any amendment hereof, and any Attachment or Annexure hereof.
- e. The obligations of confidentiality under this section shall survive for five (5) years post rejection of the contract.
- f. The Bidder must maintain absolute confidentiality of the documents/ Materials/ tools collected in any form including electronic media and any other data/information provided to him for the execution of the work.
- g. The Bidder should not use the materials for any purpose other than the scope of work specified in the document and added/ amended before signing the contract.
- h. If at any stage it is found that The Bidder is using the materials provided by the client any time during the contract execution for any other purposes, stringent legal action

will be initiated as per applicable law of land and the contract will be terminated without assigning any reasons.

#### 8.2 Duration of the contract:

The selection shall initially be valid for a period of 60 months from the date of signing of Agreement. The sales target for the Zonal Distributor, however, shall be considered on annual year basis starting from the date of signing of the agreement. Federation may extend the Agreement for up to Next (5) years period if mutually agreed by Federation & Zonal Distributor. In the scenario of rebidding at the end of the tenure of contract, the Zonal Distributor will get the first right to match the selected bidder in terms and conditions in case the performance of the Zonal Distributor is found satisfactory, and the Zonal Distributor has achieved its sales turnover and investment targets for two consecutive years.

#### 8.3 Performance Guarantee:

The successful bidder shall execute:

- 1. The EMD of Rs. 1 lac shall be returned after submission of performance guarantee.
- 2. In addition to the above, Performance Guarantee of value of 3% (three percent) of the sales target value for the First year as provided by the Bidder in Annexure 7 in form of Bank Guarantee for one year and extendable up to the duration of the contract. (as per ANNEXURE-3, it should be duly filled in, signed and complete in all respects) has to be submitted by the successful bidder before signing of the agreement.
- 3. For the next year, the bidder has to submit the performance guarantee of value of 3% (three percent) of the sales target value for Second year as provided by the Bidder in Annexure 7 in form of Bank Guarantee again for one year and extendable up to the duration of the contract. After submission of the Performance Guarantee for Second year and so on, the performance guarantee for the First year/previous year (minus any deductions, if applicable) shall be returned to the Distributor.

## 8.4 Payment Terms

- 1. The Bidder shall provide the quantity of various MFP based products which they want to procure from Chhattisgarh State Minor Forest Produce (T & D) Co-operative Federation in one Year
- 2. List of finished products with the tentative sales price for the purpose of this RFP is provided in Annexure-12 (tentative sale price and product list is subject to change at the Federations' discretion)

- 3. The Zonal Distributor has to make arrangement for lifting of MFP products from designated delivery centre in Raipur at their own cost, Federation shall not provide any transport/cost associated with transportation of the finished products
- 4. All the taxes and statutory charges shall be additional and as applicable.
- 5. The delivery of the MFP based product will be done as per the Mutual Agreement between the Zonal Distributor and the Federation.
- 6. The Zonal Distributor shall make 10% of the full payment for the requested order by the way of electronic funds transfer to the Federation while placing the order with the Federation
- 7. The Zonal Distributor shall make remaining 90% of the full payment for the requested order by the way of electronic funds transfer to the Federation before taking the delivery of the product from the delivery centre.
- 8. It is liability of the Zonal Distributor to pay any taxes including GST if any payable. Zonal Distributor shall pay, cost of packaging (if any applicable), transportation charges, transit insurance, and loading charges and other incidental expenses incurred for taking delivery at respective delivery centre.

## 8.5 Penalty Clause

- 1. The Federation reserves the right to impose penalty under following circumstances:
- a. Zonal Distributor not achieving its committed annual billing target
  - i. First instance shall invite a penalty of 5% of the shortfall in annual billing commitment as promised in technical bid.
  - ii. Second instance shall invite a penalty of 10% of the shortfall in annual billing commitment as promised in technical bid.
- b. Zonal Distributor supplying/selling expiry, physically damaged goods to its customers.
  - i. First instance shall invite a notice and a penalty of Rs 50,000/.
  - ii. Second instance shall invite a notice and a penalty of Rs 75,000/.
  - iii. Third instance shall invite a penalty of Rs 100,000/.

#### 8.6 Termination Clause

- 1. Right to Terminate the Process
- a. Federation reserves the right to cancel the contract placed on the Zonal Distributor and recover expenditure incurred by Federation under the following circumstances:
  - i. The Zonal Distributor commits a breach of any of the terms and conditions of the bid.
  - ii. Third instance of the Zonal Distributor not achieving the annual sales Target as committed in Technical Bid.

- iii. Fourth instance of the Zonal Distributor supplying/selling expiry/ physically damaged goods.
- iv. The Zonal Distributor goes into liquidation, voluntarily or otherwise.
- v. If the Zonal Distributor fails to achieve 70% of the sales target commitment as per the technical bid, for two consecutive years.
- vi. If deductions on account of liquidated damages /Penalty exceeds more than 10% of the total investment proposed in technical bid.
- vii. In case the Zonal Distributor fails to deliver the services as stipulated in the delivery schedule, Federation reserves the right to procure the same or similar services from alternate sources at the risk, cost, and responsibility of the Selected Zonal Distributor. However, all such recoveries shall be subject to a maximum of 10% of the value of the difference in cost of procurement of undelivered services.
- 2. Federation reserves the right to recover any dues payable by the Zonal Distributor from any amount outstanding to the credit of the Zonal Distributor, including the pending bills and/or invoking the bank guarantee under this contract.
- 3. Federation reserves the right to terminate the contract if the Zonal Distributor is found selling/supplying duplicate and/or with identical packaging and branding "CHATTISGARH HERBALS" branded products in market.
- 4. Federation reserves the right to terminate the contract if the Zonal Distributor is found selling/supplying repackaged and/or rebranded "CHATTISGARH HERBALS" branded products in market.
- 5. Federation reserves the right to terminate the contracts, if the Zonal Distributor enters into a Joint Venture with a third party, for the work and responsibilities defined as such in the document.

## 8.7 Consequences of Termination

1. In the event of termination of the Contract due to any cause whatsoever, [whether consequent to the stipulated term of the Contract or otherwise], Federation shall be entitled to impose any such obligations and conditions and issue any clarifications as may be necessary to ensure an efficient transition and effective business continuity of the Service(s) which the Zonal Distributor shall be obliged to comply with and take all available steps to minimize loss resulting from the termination/breach, and further allow the next successor Zonal Distributor to take over the obligations of the erstwhile Zonal Distributor in relation to the execution/continued execution of the scope of the Contract.

- 2. The Federation shall forfeit the performance security in consequence to termination of contract for any valid reasons mentioned herein.
- 3. Nothing herein shall restrict the right of Federation to invoke the Bank Guarantee and other guarantees, securities furnished, enforce the Deed of Indemnity, and pursue such other rights and/or remedies that may be available to Federation under law or otherwise
- 4. The termination hereof shall not affect any accrued right or liability of either Party nor affect the operation of the provisions of the Contract that are expressly or by implication intended to come into or continue in force on or after such termination.

## 8.8 Dispute Resolution Mechanism

- i. The Bidder and the Federation shall endeavour their best to amicably settle all disputes arising out of or in connection with the Contract in the following manner:
- ii. The Party raising a dispute shall address to the other Party a notice requesting an amicable settlement of the dispute within seven (7) days of receipt of the notice.
- iii. Matter will be referred for negotiation between Officer nominated by Federation and the Authorized Official of The Bidder. The matter shall then be resolved between them and the agreed course of action documented within a further period of 15 days.
- iv. In case any dispute between the Parties, does not settle by negotiation in the manner as mentioned above, the same may be resolved exclusively by arbitration and such dispute may be submitted by either party for arbitration within 20 days of the failure of negotiations. Arbitration shall be held in Raipur and conducted in accordance with the provisions of Arbitration and Conciliation Act, 1996 or any statutory modification or re-enactment thereof. Each Party to the dispute shall appoint one arbitrator each and the two arbitrators shall jointly appoint the third or the presiding arbitrator.
- v. Both the Party may choose their respective arbitrator or if agreed may choose to go with a single Arbitrator.
- vi. The "Arbitration Notice" should accurately set out the disputes between the parties, the intention of the aggrieved party to refer such disputes to arbitration as provided herein, the name of the person it seeks to appoint as an arbitrator with a request to the other party to appoint its arbitrator within 45 days from receipt of the notice. All notices by one party to the other in connection with the arbitration shall be in writing and be made as provided in this RFP document.
- vii. Each Party shall bear the cost of preparing and presenting its case, and the cost of arbitration, including fees and expenses of the arbitrators, shall be shared equally by the Parties unless the award otherwise provides. The Bidder shall not be entitled to suspend the Service/s or the completion of the projects, pending resolution of any

dispute between the Parties and shall continue to render the Service/s in accordance with the provisions of the Contract/Agreement notwithstanding the existence of any dispute between the Parties or the subsistence of any arbitration or other proceedings.

## 8.9 Force Majeure

Force Majeure is herein defined as any cause, which is beyond the control of the Selected Zonal Distributor or Federation as the case may be which they could not foresee or with a reasonable amount of diligence could not have foreseen and which substantially affect the performance of the contract, such as:

Natural phenomenon, including but not limited to floods, droughts, earthquakes, and epidemics.

Acts of any government, including but not limited to war, declared or undeclared priorities, quarantines and embargos.

Terrorist attack, public unrest in work area provided either party shall within 10 days from occurrence of such a cause, notifies the other in writing of such causes. The Bidder or Federation shall not be liable for delay in performing his/her obligations resulting from any force majeure cause as referred to and/or defined above. Any delay beyond 30 days shall lead to termination of contract by parties and all obligations expressed quantitatively shall be calculated as on date of termination. Notwithstanding this, provisions relating to indemnity, confidentiality survive termination of the contract.

## 8.10 Failure to agree with Terms and Conditions of the RFP

Failure of The Bidder to agree with the Terms & Conditions of the RFP shall constitute sufficient grounds for the annulment of the award, in which event Federation may award the contract to the next best value Bidder or call for new proposals from the interested Bidder or invoke the BG of the most responsive Bidder.

## 8.11 Limitation of Liability

The aggregate liability of the supplier/ Selected Zonal Distributor to the Purchaser, whether under the Contract, in tort, or otherwise, shall not exceed the amount specified in the Contract.

## 8.12 Right of Monitoring, Inspection and Periodic Audit

- a. The Federation reserve the right to inspect and monitor / assess the progress / performance at any time during the course of the Contract, after providing due notice to the Selected Bidders. The Federation may demand, and upon such demand being made, the Selected Zonal Distributor shall provide with any document, data, material, or any other information required to assess the progress of the project.
- b. The Federation shall also have the right to conduct, on giving a prior notice of at least thirty (30) days, either itself or through any another agency as it may deem fit, an audit to monitor the performance by the Selected Bidders of its obligations/functions in accordance with the standards committed to or required by the Federation and the Selected Zonal Distributor undertakes to cooperate with and provide to the Federation / any other IT Services firms/ Agency appointed by the Federation, all documents and other details as may be required by them for this purpose. Any deviations or contravention identified as a result of such audit/assessment would need to be rectified by the Selected Zonal Distributor failing which the Federation may, without prejudice to any other rights that it may have, issue a notice of default.
- c. The Federation representative shall interface with the Selected Zonal Distributor to provide the required information, clarifications, and to resolve any issues as may arise during the execution of the Contract.
- d. Federation shall ensure that timely approval is provided to the Selected agency, where deemed necessary, which should include diagram / plans and all specifications related to services required to be provided as part of the Scope of Work.

## 8.13 Information Security

The Selected Zonal Distributor shall not carry and/or transmit any material, information, layouts, diagrams, or any other goods/material in physical form, which are proprietary to or owned by the Federation, out of premises, without prior written permission from the Federation.

The Selected Zonal Distributor shall, upon termination of this agreement for any reason, or upon demand by Federation, whichever is earliest, return any and all information provided to the Selected agency by Federation, including any copies or reproductions, both hard copy and electronic.

## 8.14 Indemnity

The Selected Zonal Distributor shall execute and furnish to the Federation, a Deed of Indemnity in favour of the Federation, in a form and manner acceptable to Federation,

indemnifying Federation from and against any third-party costs, losses, damages, expenses, claims including those from third parties owing infringement or misappropriation of a patent, copyright, trademark and trade secret, arising, or incurred inter- alia during and after the Contract period arising out of:

Negligence or wrongful act or omission in connection with or incidental to this Contract; or Any breach of any of the terms the Selected Zonal Distributor Proposal as agreed, the RFP and this Contract by the Selected Zonal Distributor or its team. The indemnity shall be to the extent of 100% of project cost in favour of the Federation.

## 8.15 Liquidated Damages

- i. Subject to clause for Force Majeure, if The Bidder fails to complete the services under Project scope of work before the scheduled completion date or the extended date or if the Zonal Distributor repudiates the contract before completion of the work, the Federation, at its discretion, may without prejudice to any other right or remedy available to it under the contract, recover a maximum of 5 percent of the project cost from the Zonal Distributor, as Liquidated Damages (LD).
- ii. In case it leads to termination, Federation shall give thirty days (30) notice to the Zonal Distributor of its intention to terminate the contract and shall so terminate the contract unless during the thirty days (30) notice period, the Zonal Distributor initiates remedial action acceptable to the Federation.
- iii. The Federation may without prejudice to its right to affect recovery by any other method, deduct the amount of liquidated damages from any money belonging to the Zonal Distributor in its hands (which includes the Federation right to claim such amount against Distributor Bank Guarantee) or which may become due to the Selected Zonal Distributor. Any such recovery or liquidated damages shall not in any way relieve the Zonal Distributor from any of its obligations to complete the work or from any other obligations and liabilities under the Contract.

## 8.16 Continuance of the Contract:

Notwithstanding the fact that settlement of dispute(s) (if any) under arbitration may be pending, the parties here to shall continue to be governed by and perform the work in accordance with the provisions under the Scope of Work to ensure continuity of operations.

## 8.17 Conflict of interest

The Bidder shall disclose to Federation in writing, all actual and potential conflicts of interest that exist, arise, or may arise (either for the Zonal Distributor or the Distributor's team) in the course of performing the Service(s) as soon as practical after it becomes aware of that conflict.

#### 8.18 Severance

In the event any provision of the Contract is held to be invalid or unenforceable under the applicable law, the remaining provisions of this Contract shall remain in full force and effect.

## 8.19 Governing Language

The Agreement shall be written in English language. Subject to below Clause, such language versions of the Agreement shall govern its interpretation. All correspondence and other documents pertaining to the Contract that are exchanged by parties shall be written in English language only.

## 8.20 "No Claim" Certificate

The Zonal Distributor shall not be entitled to make any claim, whatsoever against Federation, under or by virtue of or arising out of, the contract, nor shall Federation entertain or consider any such claim, if made by the Zonal Distributor after it has signed a "No claim" certificate in favour of Federation in such form as shall be required by it after the work is finally accepted.

## 8.21 Publicity

The Zonal Distributor shall not make or permit to be made a public announcement or media release about any aspect of this Contract unless the Federation first give its written consent to the Zonal Distributor.

## 8.22 Intellectual Property Rights (IPR)

#### Use of documents and Information.

The Bidder shall not, without prior written consent from Federation, disclose/share/use the bid document, contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Federation, in connection therewith, to any person other than a person

employed by the Bidder in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only as far as may be necessary for purposes of such performance.

The Bidder shall not, without prior written consent of Federation, make use of any document or information made available for the project, except for purposes of performing the Contract.

#### 8.23 General

## i. Relationship between the Parties

- a) Nothing in the Contract constitutes any fiduciary relationship between the Federation and Selected agency/Bidder Team or any relationship of employer employee, principal and agent, or partnership, between the Federation and Selected agency.
- b) No Party has any Federation to bind the other Party in any manner whatsoever except as agreed under the terms of the Contract.
- c) Federation will not be under any obligation to the implementation of the work of the Distributor's Team except as agreed under the terms of the Contract.

## ii. No Assignment

The Selected Zonal Distributor shall not transfer any interest, right, benefit or obligation under the contract without the prior written consent of Federation.

#### iii. Survival

a) The provisions of the clauses of the Contract in relation to documents, data, processes, property, Intellectual Property Rights, indemnity, publicity and confidentiality and ownership survive the expiry or termination of this Contract and in relation to confidentiality, the obligations continue to apply unless Federation notifies the Selected agency of its release from those obligations.

#### iv. Entire Contract

a. The terms and conditions laid down in the RFP and all annexures there to as also the Proposal and any attachments/annexes there to shall be read in consonance with and form an integral part of the Contract. The Contract supersedes any prior contract, understanding or representation of the Parties on the subject matter.

## v. Governing Law

a) This contract shall be governed in accordance with the laws of India and the State of Chhattisgarh.

#### vi. Jurisdiction of Courts

a) The High Court of Chhattisgarh at Bilaspur, Chhattisgarh has exclusive jurisdiction to determine any proceeding in relation to the Contract.

#### vii. Compliance with Laws

The Selected Zonal Distributor, during the course of performing the contract, shall comply with the laws in force in India and the State of Chhattisgarh during the duration of the contract.

#### viii. Notices

A "notice" means:

- a) a notice; or
- b) A consent, approval or other communication required to be in writing under the Contract. All notices, requests or consent provided for or permitted to be given under this Contract shall be in writing and shall be deemed effectively given when personally delivered or mailed by pre-paid certified/registered mail, return receipt requested, addressed as follows and shall be deemed received two days after mailing or on the date of delivery if personally delivered:

To

The MD,

Chhattisgarh State Minor Forest Produce (Trading & Development)

Co-operative Federation Limited

"Van Dhan Bhawan", Sector-24, Nava Raipur Atal Nagar

(Chhattisgarh)

Phone: 0771-2513100 to 2513110

E-mail:mfpfed.cg@nic.in

Website: http://www.cgmfpfed.org

To

Selected Zonal Distributor at:

Attn:

Address:

[Phone:]

[Fax:]

Any Party may change the address to which notices are to be directed, by giving a notice to the other party in the manner specified above. A notice served on a Representative is taken to be notice to that Representative's Party.

#### ix. Waiver

- a. Any waiver of any provision of this Contract is ineffective unless it is in writing and signed by the Party waiving its rights.
- b. A waiver by either Party in respect of a breach of a provision of this Contract by the other Party is not a waiver in respect of any other breach of that or any other provision.
- c. The failure of either Party to enforce at any time any of the provisions of this Contract shall not be interpreted as a waiver of such provision.

#### x. Modification

a) Any modification of the Contract shall be in writing and signed by an authorized representative of each Party.

#### xi. Application

a) These General Conditions shall apply to the extent that provisions in other parts of the Contract do not supersede them.

#### 8.24 Fraud and Corrupt Practices

a. The Bidder and their respective officers, employees, agents, and advisers shall observe the highest standard of ethics during the Selection Process. Notwithstanding anything to the contrary contained in this RFP, the Federation shall reject a Proposal without being liable in any manner whatsoever to the Bidder, if it determines that the Bidder has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice, or restrictive practice (collectively the "Prohibited Practices") in the Selection Process. In such an event, the Federation shall, without prejudice to its any other rights or remedies, forfeit and appropriate the Bid Security or Performance Security, as the case may be, as mutually agreed genuine pre-estimated compensation and damages payable to the Federation for, inter alia, time, cost, and effort of the Federation, in regard to the RFP, including consideration and evaluation of such agencies Proposal.

- b. Without prejudice to the rights of the Federation under Clause above and the rights and remedies which the Federation may have under the LoI or the Agreement, if an Bidder or Systems Implementation Agency, as the case may be, is found by the Federation to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the Selection Process, or after the issue of the LoI or the execution of the Agreement, such Bidder shall not be eligible to participate in any RFP or RFP issued by the Federation during a period of < period, suggested 2 (two) > years from the date such Bidder, as the case may be, is found by the Federation to have directly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as the case may be.
- c. For the purposes of this Section, the following terms shall have the meaning hereinafter respectively assigned to them.

### "corrupt practice" means:

- I. the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of any person connected with the Selection Process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of the Federation who is or has been associated in any manner, directly or indirectly with the Selection Process or the Lol or has dealt with matters concerning the Agreement or arising there from, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Federation, shall be deemed to constitute influencing the actions of a person connected with the Selection Process); or
- II. save as provided herein, engaging in any manner whatsoever, whether during the Selection Process or after the issue of the LoI or after the execution of the Agreement, as the case may be, any person in respect of any matter relating to the Project or the LoI or the Agreement, who at any time has been or is a legal, financial, or technical IT firms of the Federation in relation to any matter concerning the Project;
  - "fraudulent practice" means a misrepresentation or omission of facts or disclosure of incomplete facts, in order to influence the Selection Process;

"Coercive practice" means impairing or harming or threatening to impair or harm, directly or indirectly, any persons or property to influence any person participation or action in the Selection Process;

"undesirable practice" means

- i. establishing contact with any person connected with or employed or engaged by Federation with the objective of canvassing,
- ii. lobbying or in any manner influencing or attempting to influence the Selection Process; or
- iii. having a Conflict of Interest; and

"Restrictive practice" means forming a cartel or arriving at any understanding or arrangement among Bidder with the objective of restricting or manipulating a full and fair competition in the Selection Process.

#### 8.25 Obligations

The Bidder shall be obliged to implement any proposed changes once approval in accordance with Article above has been given, with effect from the date agreed for implementation.

#### 8.26 Notification of Award

Prior to expiration of the period of bid validity, the Federation will notify the Bidder in writing, that their bid has been accepted.

## **General Information about Bidder**

S.No.	Particular	Description	Document if any at page no
	Name and Address of the Bidder		
	Contacts:		
	Telephones:		
	Fax:		
	E-mail:		
	Mobile No:		
	Name of Chief Executive Officer /Partner /Owner and Telephone No-		
	Authorized Partner Certificate		
	Year of Establishment		
	GST No. (enclose certificate)		
	Income Tax PAN No.		
	Name and Address of the Banker		
	Scanned copy of relevant pages of Memorandum		
	and Article of Association showing objectives		
	of the company/Organization and Registration		
	Certificate.		
	Scanned copy of original certificate showing the		
	date of existence/incorporation of the Company		
	Scanned copy of original Duly Notarized Affidavit		
•	on Non-judicial Stamp Paper of Rs 100/- regarding PoA		

#### PROPOSAL COVERING LETTER

To,

Managing Director

CHHATTISGARH STATE MINOR FOREST PRODUCE CO-OP. FEDERATION LIMITED "Van Dhan Bhavan" Sector 24, Nava Raipur, Atal Nagar, Dist - Raipur and

Phone - 0771-2513100 to 2513110

E-mail: <a href="mailto:mfpfed.cg@nic.in">mfpfed.cg@nic.in</a>; Website: www.cgmfpfed.org

Dear Sir,

We(Name of the	Bidder) here by submits our proposa	I in response to notice
inviting RFP dateand	RFP document no	and confirm that:

- 1. All information provided in this proposal and in the attachment is true and correct to the best of our knowledge and belief.
- 2. We shall make available any additional information if required to verify the correctness of the above statement.
- 3. Certified that the period of validity of bid is 180 days from the date of opening of RFP,
- 4. We are quoting for all the services mentioned in the RFP.
- 5. We are not under a Declaration of Ineligibility for corrupt or fraudulent practices or blacklisted by any of the Government agencies.
- 6. CHHATTISGARH STATE MINOR FOREST PRODUCE CO-OP. FEDERATION LIMITED may contact the following person for further Information regarding this RFP:
  - a. Name and full address of office, Contact No., Email ID, Company Name
  - b. Name and full address of office, Contact No., Email ID, Company Name
- 7. We are submitting our Eligibility Criteria proposal, bid documents and technical bid documents.

Dated this	Day of	2022
(Signature) (In the ca	pacity of)	
Duly authorized to sig	ın the RFP Resp	ponse for and on behalf of:
(Name and Address o	f Company)	
Seal/Stamp of Bidder		
Witness Signature:		
Witness Name:		
Witness Address:		
CERTIFICATE AS TO A	AUTHORISED S	IGNATORIES
•		of the who d to bind the corporation by Federation of its
Date		
(Seal here)		

DRAFT PERFORMANCE GUARANTEE (To be issued by a Bank)
This Deed of Guarantee executed at by
(Name of the Bank) having its Head/Registered office at(hereinafter referred to as "the Guarantor") which expression shall unless it be repugnant to the subject or context thereof include its heirs, executors, administrators, successors, and assigns;
In favour of The MD,CHHATTISGARH STATE MINOR FOREST PRODUCE CO-OP. FEDERATION LIMITED" Van-Dhan Bhavan" Sector 24, Nava Raipur, Atal Nagar, Dist-Raipur and (hereinafter called "MD, Federation Raipur" which expression shall unless it be repugnant to the subject or context thereof include its heirs, executors, administrators, successors and assigns); Whereas M/s a company formed under
under (specify the applicable law) and having its
registered office at has been, consequent to conduct and completion of a competitive bidding process in accordance with the letter of requirements document No dated/_/2022 issued by MD, Federation Raipur, and selected M/s (hereinafter referred to as The Bidder ) for the Agreement by MD, Federation Raipur as more specifically defined in the aforementioned Document including statement of work and the Agreement executed between the MD, Federation Raipur and Bidder .
The Agreement requires the Bidder to furnish an unconditional and irrevocable Bank Guarantee for an amount of Rs/-(Rupeesonly) by way of security for guaranteeing the due and faithful compliance of its obligations under the Agreement.
Whereas, the Bidder approached the Guarantor, and the Guarantor has agreed to provide a Guarantee being these presents:
Now this Deed witnessed that in consideration of the premises, we, Bank hereby Guarantee as follows:

The Bidder shall implement the Project, in accordance with the terms and subject to the conditions of the Agreement, and fulfil its obligations there under We, the Guarantor, shall, without demur, pay to MD, Federation Raipur an amount not exceeding Rs. (Rupees only) within 7 (seven) days of receipt of a written demand therefore from MD, Federation Raipur stating that The Bidder has failed to fulfil its obligations as stated in Clause 1 above. The above payment shall be made by us without any reference to the Bidder or any other person and irrespective of whether the claim of the MD, Federation Raipur is disputed by the Bidder or not.

The Guarantee shall come into effect from (Start Date) and shall continue to be in full force and effect till the earlier of its expiry at 1700 hours Indian Standard Time on (Expiry Date) (both dates inclusive) or till the receipt of a claim, from the The MD,

CHHATTISGARH STATE MINOR FOREST PRODUCE CO-OP. FEDERATION LIMITED, Government of Chhattisgarh under this Guarantee, which is one month after the expiry of performance guarantee, whichever is earlier. Any demand received by the Guarantor from MD, Federation Raipur prior to the Expiry Date shall survive the expiry of this Guarantee till such time that all the moneys payable under this Guarantee by the Guarantor to MD, Federation Raipur In order to give effect to this Guarantee, MD, Federation Raipur shall be entitled to treat the Guarantor as the principal debtor and the obligations of the Guarantor shall not be affected by any variations in the terms and conditions of the Agreement or other documents by MD, Federation Raipur or by the extension of time of performance granted to The Bidder or any postponement for any time of the power exercisable by MD, Federation Raipur against The Bidder or forebear or enforce any of the terms and conditions of the Agreement and we shall not be relieved from our obligations under this Guarantee on account of any such variation, extension, forbearance or omission on the part of MD, Federation Raipur or any indulgence by MD, Federation Raipur to The Bidder to give such matter or thing whatsoever which under the law relating to sureties would but for this provision have effect of so relieving us. This Guarantee shall be irrevocable and shall remain in full force and effect until all our Obligations under this guarantee are duly discharged. The Guarantor has power to issue this guarantee and the undersigned is duly authorized to execute this Guarantee pursuant to the power granted under. In witness, whereof the Guarantor has set its hands hereunto on the

day, month and year first he	re-in-abo	ve written. Signed and Delivered by Bank by the
hand of Shri	its	and authorised office.
Authorised Signatory		Bank
Authorised Signatory _		Builk

### FORMAT OF SENDING PRE-BID QUERIES

Re	Ref: RFP Notification no <xxx> dated <dd mm="" yy=""></dd></xxx>						
Na	Name of The Bidder<<>>						
Co	ntact Num	nber and Addre	ess of The	e Bidder - <<	>>		
	S. No	Section No.	Page	RFP Clause	Query	Remarks	
					<u>.</u>		

#### PRE-CONTRACT INTEGRITY PACT

#### 1. GENERAL

1.1. Thi: pre-bid contract Agreement (hereinafter called the Integrity Pact) is Made on ....the day of the month............. 2022 between, the Government of Chhattisgarh acting through MD, CHHATTISGARH STATE MINOR FOREST PRODUCE CO OP. FEDERATION LIMITED (Federation),

1.2. WHEREAS The Bidder is a ....... (Private-Company / Public Company/ Government Undertaking / Partnership firm/ Individual Consultant ) constituted in accordance with the relevant law in the matter and the RFP issuing FEDERATION is performing its function on behalf of the Government of Chhattisgarh.

#### 2. OBJECTIVES

NOW, THEREFORE, the RFP issuing FEDERATION and the Bidder agree to enter into this pre-contract agreement, hereinafter referred to as Integrity Pact, to avoid all forms of corruption by following a system that is fair, transparent, and free from any influence/prejudiced dealings prior to, during and subsequent to the Contract to be entered into with a view to:

- 2.1. Enabling the RFP issuing FEDERATION to obtain the desired Service at a competitive price in conformity with the defined specifications by avoiding the high cost and the distortionary impact of corruption on public procurement, and
- 2.2. Enabling Bidder to abstain from bribing or indulging in any corrupt practices in order to secure the contract by providing assurance to them that their competitors will also abstain from bribing any corrupt practices and the RFP issuing FEDERATION will commit to prevent corruption, in any form, by its official by following transparent procedures.

#### 3. COMMITMENTS OF THE RFP issuing FEDERATION

The RFP issuing FEDERATION commits itself to the following:

- 3.1. The RFP issuing FEDERATION undertakes that no official of the RFP issuing FEDERATION, connected directly or indirectly with the contract, will demand, take promise for or accept, directly or through intermediaries, any bribe, consideration, gift, reward, favour or any material or immaterial benefit or any other advantage from The Bidder, either for themselves or for any person, organization or third party related to the contract in exchange for an advantage in the bidding process, bid evaluation, contracting or implementation process related to the contract.
- 3.2. The RFP issuing FEDERATION will, during the pre-contract stage, treat Bidder alike, and will provide to all Bidder the same information and will not provide any such information to any particular BIDDER which could afford an advantage to that particular BIDDER in comparison to the other Bidder.
- 3.3. All the officials of the RFP issuing FEDERATION will report the appropriate Government office any attempted or completed breaches of the above commitments as well as any substantial suspicion of such a breach. In case any such preceding misconduct on the part of such official(s) is reported by The Bidder to the RFP issuing FEDERATION with the full and verifiable facts and the same prima facia found to be correct by the RFP issuing FEDERATION, necessary disciplinary proceedings, or any other action as deemed, fit, including criminal proceedings may be initiated by the RFP issuing FEDERATION and such a person shall be debarred from further dealings related to the contract process. In such a case while an enquiry is being conducted by the RFP issuing FEDERATION the proceedings under the contract would not be stalled.

#### 4. COMMITMENTS OF BIDDER

The Bidder commits itself to take all measures necessary to prevent corrupt practices, unfair means an illegal activity during any stage of its bid or during any pre-contract or post-contract stage in order to secure the contract or in furtherance to secure it and in particular commit itself to the following:

- 4.1. The Bidder will not offer, directly or through intermediaries, any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage, or inducement to any official of the RFP issuing FEDERATION, connected directly or indirectly with the biding process, or to any person, organization or third party related to the contract in exchange for any advantage in the bidding, evaluation, contracting an implementation of the contract.
- 4.2. The Bidder further undertakes that it has not given, offered or promised to give, directly or indirectly any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage, or inducement to any official of the RFPIN FEDERATION or otherwise in procuring the Contract of forbearing to do or having done any act in relation to the obtaining or execution of the contract or any other contract with the Government for showing or forbearing to show favour or dis-favour to any person in relation to the contract or any other contract with the Government.
- 4.3. The Bidder further confirms and declares to the RFP issuing FEDERATION that The Bidder in the original Manufacture/Integrator/Authorized government sponsored export entity of the stores and has not engaged any individual or firm or company whether Indian or foreign to intercede, facilitate or in any way to recommend to the RFP issuing FEDERATION or any of its functionaries, whether officially or unofficially to the award of the contract to The Bidder, nor has any amount been paid, promised or intended to be paid to any such individual, firm or company in respect of any such intercession, facilitation or recommendation.
- 4.4. The Bidder, either while presenting the bid or during pre-contract negotiations or before signing the contract, shall disclose any payment he has made, is committed to, or intends to make to officials of the RFP issuing FEDERATION or their family members, agents, brokers, or any other intermediaries in connection with the contract and the details of services agreed upon for such payments.
- 4.5. The Bidder will not collude with other parties interested in the contract to impair the transparency, fairness, and progress of the bidding process, bid evaluation, contracting and implementation of the contract.
- 4.6. The Bidder will not accept any advantage in exchange for any corrupt practice, unfair means, and illegal activities.

- 4.7. The Bidder shall not use improperly, for purpose of competition or personal gain, or pass on to others, any information provided by the RFP issuing FEDERATION as part of the business relationship, regarding plans, technical proposal, and business details, including information contained in any electronic data carrier. The Bidder also undertakes to exercise due and adequate care lest any such information is divulged.
- 4.8. The Bidder commits to refrain from giving any complaint directly or through any other manner without supporting it with full and verifiable facts.
- 4.9. The Bidder shall not instigate or cause to instigate any third person to commit any of the acts mentioned above.

#### 5. PREVIOUS TRANSGRESSION

- 5.1. The Bidder declares that no previous transgression occurred in the last three years immediately before signing of this Integrity Pact with any other government body in India in respect of any corrupt practices envisaged hereunder or with any Public Sector Enterprise in India or any Government Department in any state or in India that could justify BIDDER's exclusion from the RFP process.
- 5.2. If the Bidder makes incorrect statement on this subject, BIDDER can be disqualified from the RFP process or the contract, if already awarded, can be terminated for such reason.

#### 6. EARNEST MONEY (SECURITY DEPOSIT)

- 6.1. Every BIDDER while submitting the bid, shall deposit an amount as specified in RFP as Earnest Money/Security Deposit, with the RFP issuing FEDERATION
- 6.2. No interest shall be payable by the RFP issuing FEDERATION to the Bidder on Earnest Money/Security Deposit for the period of its currency.

#### 7. SANCTIONS FOR VIOLATIONS

7.1. Any breach of the aforesaid provisions by the Bidder or anyone employed by it or acting on its behalf (whether with or without the knowledge of the Bidder) shall entitle the RFP issuing FEDERATION to take all or any one of the following actions, wherever required:

- 7.1.1. To immediately call off the pre-contract negotiations without assigning any reason or giving any compensation to the Bidder. However, the proceedings with the other BIDDER would continue.
- 7.1.2. To forfeit fully or partially the Earnest Money Deposit (in pre-contract stage), as decided by the RFP issuing FEDERATION and the RFP issuing FEDERATION shall not be required to assign any reason, therefore.
- 7.1.3. To immediately cancel the contract, if already signed, without giving any compensation to the Bidder.
- 7.1.4. To encase the advance bank guarantee and performance bond/warranty bond, if furnished by the Bidder, in order to recover the payments, already made by the RFP issuing FEDERATION, along with interest.
- 7.1.5. To cancel all or any other contracts with the Bidder and the Bidder shall be liable to pay compensation for any loss or damage to the RFP issuing FEDERATION resulting from such cancellation/ rescission and the RFP issuing FEDERATION shall be entitled to deduct the amount so payable from the money(s) due to the Bidder.
- 7.1.6. To debar the Bidder from participating in future bidding processes of the Government of Chhattisgarh for a minimum period of five years, which may be further extended at the discretion of the RFP issuing FEDERATION.
- 7.1.7. To recover all sums paid in violation of this Pact by BIDDER (s) to any middlemen or agent or broken with a view to securing the contract.
- 7.1.8. In cases where irrevocable Letters of Credit have been received in respect of any contract signed by the RFP issuing FEDERATION with the Bidder, the same shall not be opened.
- 7.1.9. If the Bidder or any employee of the Bidder or any person acting on behalf of the Bidder, either directly or indirectly, is closely related to any of the officers of the RFP issuing FEDERATION, or alternatively, if any close relative of an officer of the RFP issuing FEDERATION has financial interest/stake in the Bidder firm, the same shall be disclosed by the Bidder at the time of filling of RFP. Any failure to disclose the interest involved shall entitle the RFP issuing FEDERATION to rescind the contract without payment of any compensation to the Bidder.

- 7.1.10. The term 'close relative' for this purpose would mean spouse whether residing with the Government servant or not, but not include a spouse separated from the Government servant by a decree or order of a competent court; son or daughter or step son or step daughter and wholly dependent upon Government servant, but does not include a child or step child who is no longer in any way dependent upon the Government servant or of whose custody the Government servant has been deprived of by or under any law; any other person related, whether by blood or marriage, to the Government servant or to the Government servant's wife or husband and wholly dependent upon Government servant.
- 7.1.11. The Bidder shall not lend to or borrow any money from or enter into any monetary dealings or transactions, directly or indirectly, with any employee of the RFP issuing FEDERATION, and if he does so, the RFP issuing FEDERATION shall be entitled forthwith to rescind the contract and all other contracts with the Bidder. The Bidder shall be liable to pay compensation for any loss or damage to the RFP issuing FEDERATION resulting from such rescission and the RFP issuing FEDERATION shall be entitled to deduct the amount so payable from the money(s) due to the Bidder.
- 7.2. The decision of the RFP issuing FEDERATION to the effect that a breach of the provisions of this pact has been committed by the Bidder shall be final and conclusive on the Bidder. However, the Bidders can approach the Monitor(s) appointed for the purposes of this Pact.

#### 8. FALL CLAUSE

The Bidder undertakes that he has not supplied/is not supplying similar services at a price lower than that offered in the present bid in respect of any other Department of the Government of Chhattisgarh or PSU and if it is found at any stage that similar services were supplied by the Bidder to any other Department of the Government of Chhattisgarh or a PSU at a lower price, then that very price, with due allowance for elapsed time, will be applicable to the present case and the difference in the cost would be refunded by The Bidder to the RFP issuing FEDERATION.

#### 9. INDEPENDENT MONITORS

- 9.1. The RFP issuing FEDERATION will appoint Independent Monitors (hereinafter referred to as Monitors) for this Pact.
- 9.2. The task of the Monitors shall be to review independently and objectively, whether and to what extent the parties comply with the obligations under this Pact.

- 9.3. The Monitors shall not be subject to instructions by the representatives of the parties and perform their functions neutrally and independently.
- 9.4. Both the parties accept that the Monitors have the right to access all the documents relating to the project/procurement, including minutes of meetings. The Monitor shall be under contractual obligation to treat the information and documents of the Bidder /Subcontractor(s) with confidentiality.
- 9.5. As soon as the Monitor notices, or has reason to believe, a violation of this Pact, he will so inform the Federation designated by the RFP issuing FEDERATION.
- 9.6. The Monitor will submit a written report to the designated Federation of RFP issuing FEDERATION/Secretary in the Department/within 8 to 10 weeks from the date of reference or intimation to him by the RFP issuing FEDERATION/ BIDDER and, should the occasion arise, submit proposals for correcting problematic situations

#### 10. FACILITATION OF INVESTIGATION

In case of any allegation of violation of any provisions of this Pact or payment of commission, the RFP issuing FEDERATION, or its agencies shall be entitled to examine all the documents including the Books of Accounts of the Bidder and the Bidder shall provide necessary information of the relevant documents and shall extend all possible help for the purpose of such examination.

#### 11. LAW AND PLACE OF JURISDICTION

This Pact is subject to Indian Law, the place of performance and jurisdiction shall be the seat of the RFP issuing FEDERATION.

#### 12. OTHER LEGAL ACTIONS

The actions stipulated in this Integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the any other law in force relating to any civil or criminal proceedings.

#### 13. VALIDITY

13.1. The validity of this Integrity Pact shall be from the date of its signing and extend up to 5 years or the complete execution of the contract to the satisfaction of both the

RFP issuing FEDERATION and the Bidder /Seller whichever is later. In case BIDDER is unsuccessful, this Integrity Pact shall expire after six months from the date of the signing of the contract.

13.2. If one or several provisions of this Pact turn out to be invalid; the remainder of this Pact shall

Designation	
Designation	
Name of the Officer	
RFP issuing FEDERATION	BIDDER
14. The parties hereby sign	this Integrity Pact at on
original intentions.	

### FORMAT FOR POWER OF ATTORNEY

Dated:
POWER OF ATTORNEY
To Whomsoever It May Concern
Know all men by these presents, we (name and registered office address of The Bidder ) do hereby constitute, appoint and authorize Mr (Name of the Person(s), domiciled at (Address), acting as (Designation and the name of the firm), as Authorized Signatory and whose signature is attested below, as our attorney, to do in our name and on our behalf, all such acts, deeds and things necessary in connection with or incidental to our Proposal for Selection of Zonal Distributor to Federation for a period of 5 years invitation for RFP (RFP Document) Document dated , issued by The MD,
Chhattisgarh State Minor Forest Produce (Trading & Development) Co-operative Federation Limited, including signing and submission of all documents and providing information and responses to clarifications / enquiries etc. as may be required by Chhattisgarh State Minor Forest Produce (Trading & Development)Co-operative Federation Limited or any governmental Federation, representing us in all matters before Chhattisgarh State Minor Forest Produce (Trading & Development) Co-operative Federation Limited, and generally dealing with Federation in all matters in connection with our Proposal for the said Project.
We hereby agree to ratify all acts, deeds and things lawfully done by our said attorney pursuant to this Power of Attorney and that all acts, deeds, and things done by our aforesaid attorney shall and shall always be deemed to have been done by us.  For
(Signature)
(Name, Title and Address)
Accept (Attested signature of Mr)
(Name, Title and Address of the Attorney

### TECHNICAL BID FORMAT (as per clause 7.5 of the RFP)

#### Name of the Bidder

S.No.	Criteria	Numbers/Figures
1	Annual Sales Turnover Planned (Crores)	-
1A	First Year	
	Up to 25 Lakhs	
	Above 25 Lakhs up to 40 Lakhs	
	Above 40 Lakhs up to 60 Lakhs	
	Above 60 Lakhs up to 75 Lakhs	
	Above 75 Lakhs	
1B	Second Year	
	Up to 40 Lakhs	
	Above 40 Lakhs up to 60 Lakhs	
	Above 60 Lakhs up to 75 Lakhs	
	Above 75 Lakhs up to 90 Lakhs	
	Above 90 Lakhs	
1C	Third Year	
	Up to 60 Lakhs	
	Above 60 Lakhs up to 75 Lakhs	
	Above 75 Lakhs up to 90 Lakhs	
	Above 90 Lakhs up to 1 Crore	
	Above 1 Crore	
2	No. of Years in Distribution Business	
	Above 1 year up to 2 years	
	Above 2 years up to 3 years	
	Above 3 years	
3	Combined Financial Net worth of the company promoters	
	Above 25 Lakhs up to 50 Lakhs	
	Above 50 Lakhs up to 75 Lakhs	
	Above 75 Lakhs	
	Combined Financial Net worth in case of Start-	
	ups	
	Above 10 Lakhs up to 20 Lakhs	
	Above 20 Lakhs up to 30 Lakhs	
	Above 30 Lakhs	

#### \*Illustration

First Year shall commence from the date of signing of agreement. If the Date of Signing of Agreement: 1 Oct 2022 then, the End of First year will be 30 September 2023 and,

Commencement of Second year will be 1 Oct 2023 and, the End of Second year will be 30 September 2024.

### PRESENTATION SCORING FORMAT

Presentation Scoring Sheet						
S.No.	Presentation Section	Score				
		Excellent	Very Good	Good	Satisfactory	Poor
		5	4	3	2	1
Section 1	About Company					
Section 2	Sales Plan					
Section 3	Supply Chain Plan					
Section 4	Target Achievement					
	Plan					
Section 5	Customer Service Plan					
	Total Score (Max 25)					

Bidder score will be average of the scoring by each member on evaluation committee.

## Financial Bid Sheet

hereby agree to purchase Chhattisgarh Herbals products, from the Federation, to
he duration of contract at the following pricing terms and conditions:
he Base discount of Chhattisgarh Herbals products will be (in words
) % of the MRP of the products.
he Bidder wishes to apply for Distributorship of following Zones (as per Annexur
.0):
1.
2.
3.
Date://
Name:
Signature:
Seal:

## List of zones for which Zonal Distributor will be selected

S. No	Zones	Details of region covered
1	Andhra Pradesh & Telangana	State of Andhra Pradesh, State of Telangana
2	Assam & Meghalaya	State of Assam and State of Meghalaya
3	Bihar & Jharkhand	State of Bihar and State of Jharkhand
4	Delhi	State of New Delhi
5	Gujarat & Rajasthan	State of Gujarat and State of Rajasthan and Union Territory of Daman and Diu
6	Jammu and Kashmir	Union Territory of Jammu and Kashmir and Union Territory of Ladakh
7	Haryana & Punjab & Himachal Pradesh	State of Haryana and State of Punjab, Union Territory of Chandigarh and State of Himachal Pradesh
8	Kerala & Lakshadweep	State of Kerala and Union Territory of Lakshadweep
9	Karnataka	State of Karnataka
10	Maharashtra & Goa	State of Maharashtra and State of Goa

11	North East	State of Arunachal Pradesh, State of Manipur, State of Mizoram, State of Nagaland and State of Tripura
12	Odisha	State of Odisha
13	Tamil Nadu	State of Tamil Nadu and Puducherry District
14	Uttar Pradesh and Uttarakhand	State of Uttar Pradesh and State of Uttarakhand
15	West Bengal, Sikkim and Andaman & Nicobar Islands	State of West Bengal State of Sikkim and Union Territory of Andaman and Nicobar Islands

## **Location of Delivery Centre**

S. no	City	Address	Contact
1	Raipur	To be informed later	To be informed later

## List of Chhattisgarh Herbals Products

S.No.	Product Name	Unit	Packing Size	MRP	HSN Code
1	Triphala Churna	gm	100	55.00	3004 9011
		gm	200	80.00	3004 9011
		gm	500	170.00	3004 9011
2	Ajmodadi Churna	gm	100	95.00	3004 9011
		gm	200	155.00	3004 9011
		gm	500	340.00	3004 9011
3	Keshpal Churn	gm	50	50.00	3004 9011
		gm	100	70.00	3004 9011
		gm	200	110.00	3004 9011
		gm	500	230.00	3004 9011
4	Shatavari Churn	gm	50	55.00	3004 9011
		gm	100	80.00	3004 9011
		gm	200	135.00	3004 9011
		gm	500	295.00	3004 9011
5	herbal coffee Churn	gm	50	65.00	3004 9011
		gm	100	110.00	3004 9011
		gm	200	200.00	3004 9011
		gm	500	455.00	3004 9011
6	Hingvashtak Churn	gm	50	115.00	3004 9011
		gm	100	210.00	3004 9011
		gm	200	395.00	3004 9011
7	Mahila Mitra Churn	gm	50	55.00	3004 9011
		gm	100	95.00	3004 9011
8	Bilwadi churna	gm	50	75.00	3004 9011
		gm	100	115.00	3004 9011
		gm	200	195.00	3004 9011
		gm	500	430.00	3004 9011
9	Pushyanug Churna	gm	50	70.00	3004 9011
		gm	100	105.00	3004 9011
		gm	200	180.00	3004 9011
		gm	500	395.00	3004 9011
10	amlaki churna	gm	50	45.00	3004 9011
		gm	100	65.00	3004 9011
		gm	200	100.00	3004 9011
		gm	500	210.00	3004 9011

11	ashwagandhadhi Churn	gm	50	70.00	3004 9011
		gm	100	125.00	3004 9011
12	Avipatikar Churn	gm	50	65.00	3004 9011
		gm	100	110.00	3004 9011
		gm	200	205.00	3004 9011
		gm	500	450.00	3004 9011
13	shitopladi churna	gm	50	85.00	3004 9011
		gm	100	150.00	3004 9011
		gm	200	270.00	3004 9011
		gm	500	645.00	3004 9011
14	face pack Churn	gm	50	45.00	3004 9011
		gm	100	70.00	3004 9011
		gm	200	120.00	3004 9011
		gm	500	250.00	3004 9011
15	Payokil dant manjan	gm	50	65.00	3004 9011
		gm	100	105.00	3004 9011
		gm	200	200.00	3004 9011
		gm	500	465.00	3004 9011
16	Panchasam Churna	gm	50	50.00	3004 9011
		gm	100	85.00	3004 9011
		gm	200	150.00	3004 9011
		gm	500	345.00	3004 9011
17	Sardi khasi Nasak churn	gm	50	65.00	3004 9011
		gm	100	120.00	3004 9011
		gm	200	220.00	3004 9011
		gm	500	540.00	3004 9011
18	Madhumehnasak churn	gm	100	105.00	3004 9011
		gm	200	190.00	3004 9011
19	Mahul Dona 5 Inch	nos / packing	25	20.00	46
20	Mahul Dona 8 Inch	nos / packing	25	34.00	46
21	Mahul Nasta Plate 8 Inch	nos / packing	25	34.00	46
22	ashwagandha powder	gm	50	90.00	3004 9011
		gm	100	140.00	3004 9011
		gm	200	260.00	3004 9011
		gm	500	585.00	3004 9011
		kg			3004 9011
23	Safed Musali churn	gm	50	180.00	3004 9011
		gm	100	330.00	3004 9011
		gm	200	630.00	3004 9011
		gm	500	1525.00	3004 9011
		kg			3004 9011

24	Brahmi Churna	gm	50	45.00	3004 9011
		gm	100	75.00	3004 9011
		gm	200	130.00	3004 9011
		gm	500	285.00	3004 9011
25	Bel churn	gm	100	50.00	3004 9011
26	Mulethi churn	gm	100	80.00	3004 9011
27	bhringraj churn	gm	100	75.00	3004 9011
28	Gudmar churn	gm	100	75.00	3004 9011
29	Baheda Churn	gm	100	45.00	3004 9011
		gm	200	75.00	3004 9011
30	reetha Churn	gm	100	60.00	3004 9011
		gm	200	95.00	3004 9011
31	Kaunch Churn	gm	100	70.00	3004 9011
32	Shikakai churn	gm	50	40.00	3004 9011
		gm	100	65.00	3004 9011
		gm	200	110.00	3004 9011
		gm	500	250.00	3004 9011
33	Arjuntwak Churna	gm	50	30.00	3004 9011
		gm	100	45.00	3004 9011
		gm	200	70.00	3004 9011
		gm	500	140.00	3004 9011
34	Kalmegh Churn	gm	50	35.00	3004 9011
		gm	100	55.00	3004 9011
		gm	200	90.00	3004 9011
		gm	500	225.00	3004 9011
35	Panchaskar Churn	gm	50	55.00	3004 9011
		gm	100	90.00	3004 9011
		gm	200	155.00	3004 9011
		gm	500	350.00	3004 9011
36	Chironjee seeds	gm	100	155.00	9
		gm	200	300.00	9
		kg	1	1410.00	9
		loose / kg	1		9
37	Mahul Dona 6 inches	nos / packing	50	45.00	46
38	Mahul Dona 7 inches	nos / packing	50	40.00	46
39	Mahul patta 12 Inch	nos / packing	25	77.00	46
40	Mahul patta 14 Inch	nos / packing	25	80.00	46
41	Tokari 10x3.5x7 inch	nos / packing	1	340.00	46
42	Tokari 9x3x6 inch	nos / packing	1	300.00	46

43	Coaster 3.5 Inch	nos / packing	6	390.00	46
44	Coaster 10 Inch	nos / packing	6	805.00	46
45	Sawai rassi	kg / Bundle	1	80.00	46
46	Chhind jhadoo	nos / packing	1	30.00	9603
47	Kata jhadoo	nos / packing	1	30.00	9603
48	Mahavishgarbh oil	ml	50	105.00	30049011
		ml	100	175.00	30049011
		ml	200	330.00	30049011
49	bhringraj oil	ml	50	110.00	33059019
		ml	100	195.00	33059019
		ml	200	360.00	33059019
50	Pradarantak churn	gm	100	95.00	30049011
51	Krimingh Churn	gm	100	60.00	30049011
53	Navayas Churn	gm	100	95.00	30049011
54	punarnava churn	gm	100	85.00	30049011
55	amlakyadi churn	gm	100	80.00	30049011
56	Vaisnawar churn	gm	100	80.00	30049011
57	Sarv jwahar churn	gm	10	35.00	30049011
		gm	50	150.00	30049011
		gm	100	280.00	30049011
		gm	500	1355.00	30049011
57	Chwamanpras	gm	250	125.00	30049011
		gm	500	220.00	30049011
		kg	1	400.00	30049011
58	Madhukam Sanitizer	ml (Mist Spray)	100	70.00	3808
		ml (Fliptop)	100	60.00	3808
		ml (Triger)	500	260.00	3808
		ml (Fliptop)	500	245.00	3808
		ml (Jerri can)	5000	2250.00	3808
59	Vasavaleh	gm	250	180.00	30049011
60	herbal soap	gm	50	35.00	3401
		gm	100	60.00	30049011
61	Kauchpak	gm	200	200.00	30049011
62	Handmade Green Tea	gm	100	240.00	0902
63	CTC	gm	250	175.00	0902
64	Imali candy	gm	50	30.00	1704
		gm	100	50.00	1704
65	ilmali chapati	gm	500	90.00	0813
		kg	1	165.00	0813

66	Giloy churn	gm	100	60.00	30049011
	,	kg			30049011
		gm	200	100.00	30049011
67	harra churn	gm	100	50.00	30049011
		gm	200	80.00	30049011
68	Jamun Guthali churn	gm	100	70.00	30049011
		gm	200	120.00	30049011
69	Tulai Churn	gm	100	75.00	30049011
		gm	200	130.00	30049011
70	Neem Churn	gm	100	65.00	30049011
		gm	200	95.00	30049011
71	Nirgundi churn	gm	100	60.00	30049011
		gm	200		30049011
72	Mahua Seed Oil	ltr.	1	150.00	1515
		ltr.	5	725.00	1515
73	cashew grade -A (160,180)	Poly Pack gm	200	360.00	0801
		Poly Pack gm	400	720.00	0801
		Poly Pack kg	1	1770.00	0801
	Cashew 160	kg	loose per kg		0801
		Tin packing kg	9		0801
	Cashew 180	kg	loose per kg		0801
		Tin packing kg	10		0801
74	cashew grade -B (210,190)	Poly Pack gm	250	360.00	0801
		Poly Pack gm	500	715.00	0801
		Poly Pack kg	1	1415.00	0801
	Cashew 190	kg	loose per kg		0801
		Tin packing kg	10		0801
	Cashew 210	kg	loose per kg		0801
		Tin packing kg	10		0801
75	cashew grade -C (AM,DW)	Poly Pack gm	500	360.00	0801
		Poly Pack kg	1	700.00	0801
	Cashew AM	kg	loose per kg		0801

		Tin packing kg	10		0801
	Cashew DW	kg	loose per kg		0801
		Tin packing kg	10		0801
76	cashew grade -D (K,KK,SK,SKK)	Poly Pack gm	500	340.00	0801
		Poly Pack kg	1	665.00	0801
		Tin packing kg	10	6430.00	0801
	Cashew K	Tin packing kg	10		0801
	Cashew KK	kg	loose per kg		0801
		Tin packing kg	10		0801
	Cashew SKK	Tin packing kg	10		0801
	Cashew SK	Tin packing kg	10		0801
77	cashew grade -E (SDW, PG PG DAGI)	Poly Pack gm	500	325.00	0801
		Poly Pack kg	1	635.00	0801
		Tin packing kg	10	6135.00	0801
	Cashew SDW	Tin packing kg	10		0801
	Cashew PG	kg	loose per kg		0801
		Tin packing kg	10		0801
	Cashew PG DAGI	kg	loose per kg		0801
		Tin packing kg	10		0801
78	cashew grade -F (FJH,SJH)	Poly Pack gm	500	325.00	0801
		Poly Pack kg	1	630.00	0801
		Tin packing kg	10	6110.00	0801
	Cashew SJH	kg	loose per kg		0801
		Tin packing kg	9		0801
	Cashew FJH	kg	loose per kg		0801

		Tin packing kg	10		0801
79	cashew grade -G (PCS,BPCS)	Poly Pack kg	1	625.00	0801
		Tin packing kg	10	6040.00	0801
	Cashew PCS	kg	loose per kg		0801
		Tin packing kg	10		0801
	Cashew BPCS	kg	loose per kg		0801
		Tin packing kg	10		0801
80	Cashew KW	Tin packing kg	10		0801
	Cashew PKW	Tin packing kg	10		0801
81	cashew kanki	kg	loose per kg		0801
		kg	1	550.00	0801
		Tin packing kg	10	5290.00	0801
82	Mahua Halwa	gm	25	15.00	2006
		gm	100	50.00	2006
83	Mahua Laddu	gm	100	70.00	0811
		gm	200	135.00	0811
84	Mahua Cookies	gm	50	35.00	1905
		gm	100	60.00	1905
		gm	200	110.00	1905
85	mahua chunks	gm	25	15.00	2008
		gm	200	80.00	2008
86	Mahua Jelly	gm	25	15.00	2007
		gm	100	45.00	2007
87	Kaju & Jaggery pak	gm	30	20.00	2106 90
- 00	NAI- C- I	gm	200	105.00	2106 90
88	Masala Cashew	gm	100	165.00	2008
90	Imali saush	gm	200	320.00	2008
90	Mahua Laddu Masala	gm	200 50	45.00 50.00	2103 0811
30	ivialiua Lauuu iviasdid	gm	200	155.00	0811
		gm	500	330.00	0811
		gm kg	1	625.00	0811
91	Phool Jhadoo (pipe)	nos/ Bundle	25	50.00	9603
92	Phool Jhadoo (pipe) primium	nos.	1	60.00	9603
93	Phool Jhadoo (Ken)	nos/ Bundle	25	45.00	9603

94	Phool Jhadoo (Ken) primium	nos.	1	55.00	9603
95	Jyotishmati oil	ml	50	130.00	3004 9011
		ml	100	225.00	3004 9011
		ml	200	410.00	3004 9011
96	Nirgundi oil	ml	50	115.00	3004 9011
		ml	100	200.00	3004 9011
		ml	200	350.00	3004 9011
97	Somraji oil	ml	50	100.00	3004 9011
		ml	100	180.00	3004 9011
		ml	200	330.00	3004 9011
98	Rajah pravartani vati	nos/pkt	60	95.00	3004 9011
		nos/pkt	90	150.00	3004 9011
99	Arshohar Vati	nos/pkt	60	80.00	3004 9011
		nos/pkt	90	110.00	3004 9011
100	Laksha Guggal	nos/pkt	60	130.00	3004 9011
		nos/pkt	90	185.00	3004 9011
101	Kanchnar Guggal	nos/pkt	60	130.00	3004 9011
		nos/pkt	90	185.00	3004 9011
102	sihnad guggal	nos/pkt	60	100.00	3004 9011
		nos/pkt	90	155.00	3004 9011
103	Viryashodhan churn	gm	50	90.00	3004 9011
		gm	100	170.00	3004 9011
		gm	200	315.00	3004 9011
104	Honey	gm	50	40.00	0409
		gm	100	75.00	0409
		gm	200	125.00	0409
		gm	500	260.00	0409
		kg	1	500.00	0409
		kg	5	2290.00	0409
		kg	10	4495.00	0409
		kg	50 cantener		0409
		kg	50 loose		0409
105	Aloe vera soap (Pollyrhene roll)	gm	100	35.00	3401
106	Aloe vera soap (Paper box)	gm	100	55.00	3401
107	Mahua Achar	gm	200	85.00	2001
		gm	400	135.00	2001
108	Herbal Gulal Yellow Color	gm	100	60.00	3204
		gm	200	110.00	3204
109	Herbal Gulal Green Color	gm	100	60.00	3204
		gm	200	110.00	3204
110	Herbal Gulal Pink Color	gm	100	60.00	3204
		gm	200	110.00	3204
111	Herbal Gulal Keshariya Color	gm	100	60.00	3204

		gm	200	110.00	3204
112	Mahua Laddu (Till and Falli )	gm	250	120.00	0811
113	Mahua Chutney	gm	200	65.00	2001
114	Mahua Chikki	gm	250	65.00	1702
115	Mahua Jam	gm	200	65.00	2007
116	Mahua RTS	ml	200	55.00	2007
117	Mahua Squash	ml	200	85.00	0811
118	Jamun Chips	gm	80	215.00	2004 9000
119	Peanut Powder	gm	200	220.00	0714
		gm	500	535.00	0714
		kg	1	1085.00	0714
120	Amla Candy Namkeen	gm	100	50.00	0811
121	Hawan samaghri	gm	200	55.00	General Rate
122	Herbal dhoop batti	gm	50	40.00	3307 4100
123	Aloe vera juice	ml	500	125.00	2202
		ltr.	1	245.00	2202
124	musli ladoo	gm	75	75.00	0811
		gm	150	140.00	0811
		gm	400	335.00	0811
125	Aloe vera jel	gm	100	105.00	3304
126	Aloe Vera- Neem- Tulsi Shop	gm	100	55.00	3401
127	Aloe Vera Shampoo	ml	200	170.00	3401
		ml	500	365.00	3401
128	Aloe vera body wash	ml	200	120.00	3401
		ml	500	270.00	3401
129	Amla juice	ml	500	135.00	2202
130	Amla murabba	gm	500	135.00	2007
		kg	1	250.00	2007
131	Amla Pickle	gm	500	175.00	2001
132	Amla Lachha	gm	15	15.00	0811
		gm	50	20.00	0811
133	Bell murabba	gm	500	125.00	2007
134	Amla Pachak	gm	15	12.00	0811
		gm	50	25.00	0811
135	Bel Sharbat	ml	500	130.00	2202
136	Jamun Juice	ml	500	130.00	2202
137	Amla candy	gm	50	30.00	0811
	Amla candy	gm	100	50.00	0811